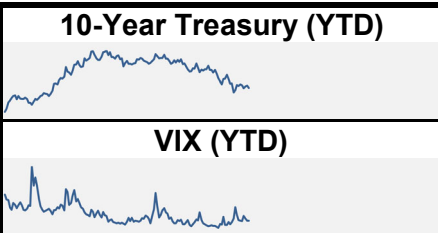


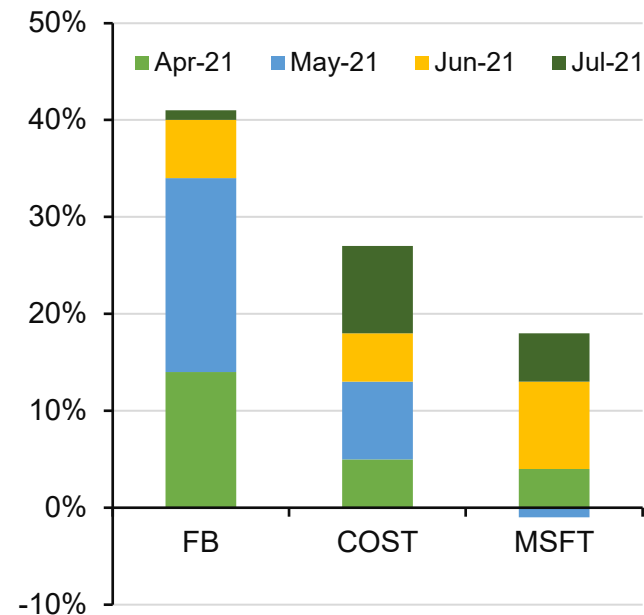


Highlights / Commentary

- The US Fed shifted its (expected) rate hike(s) time line to mid-2023
- Stocks continued their upward trend, reaching higher highs; volatility remained
- Throughout the UK and APAC, COVID Delta is slowing the pace of re-opening
- G7 members reached a universal corporate tax rate decision of at least 15%
- Global equities up 1.3% pegged to US markets; investment grade bonds rose .4%
- US appears on track to continue its strong re-opening momentum through 3Q21

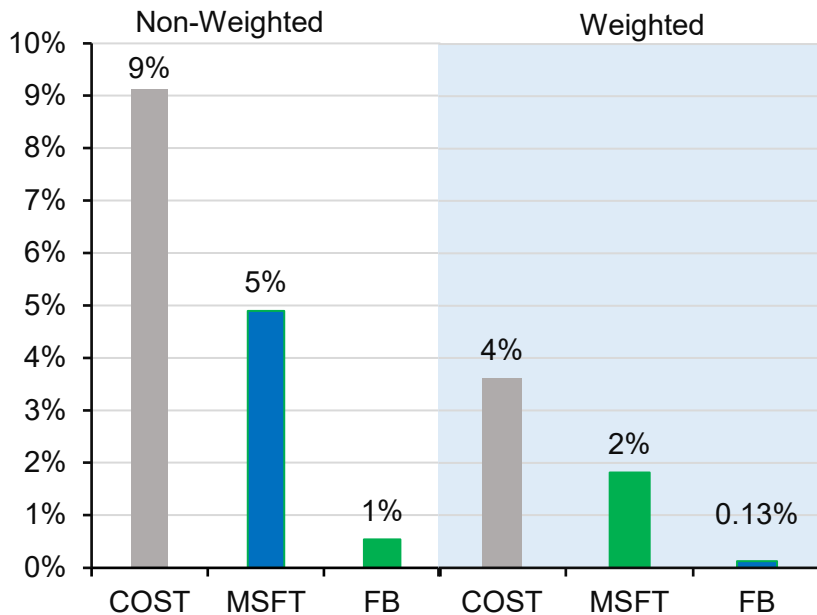


Asset Returns: Monthly Returns Distribution



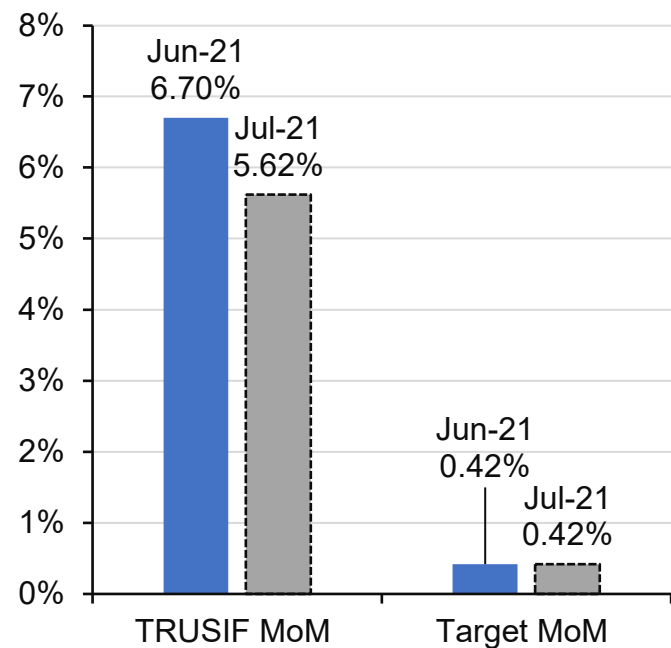
Source: TRUSIF; CAPIQ

Asset Returns: Non-Weighted vs. Weighted



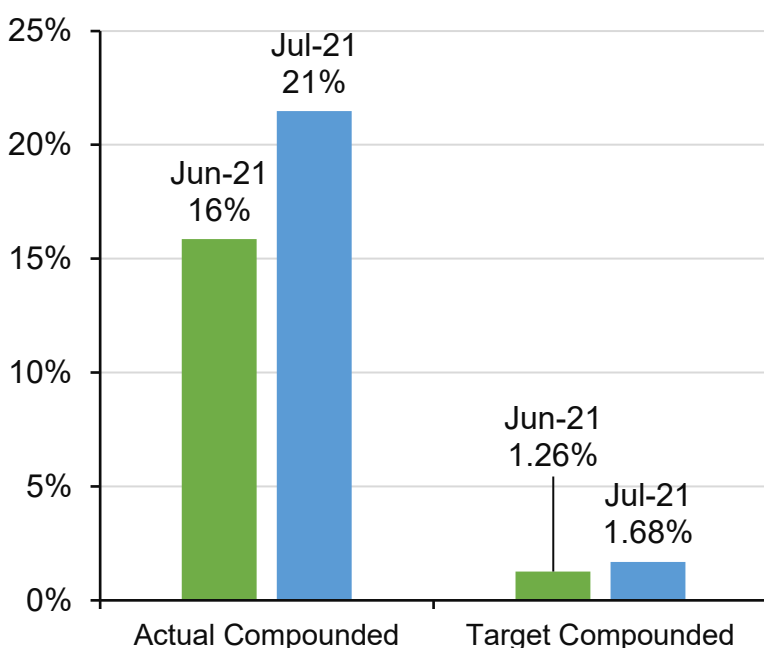
Source: TRUSIF; CAPIQ

MoM Returns: Portfolio vs. Target



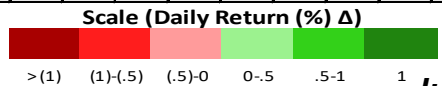
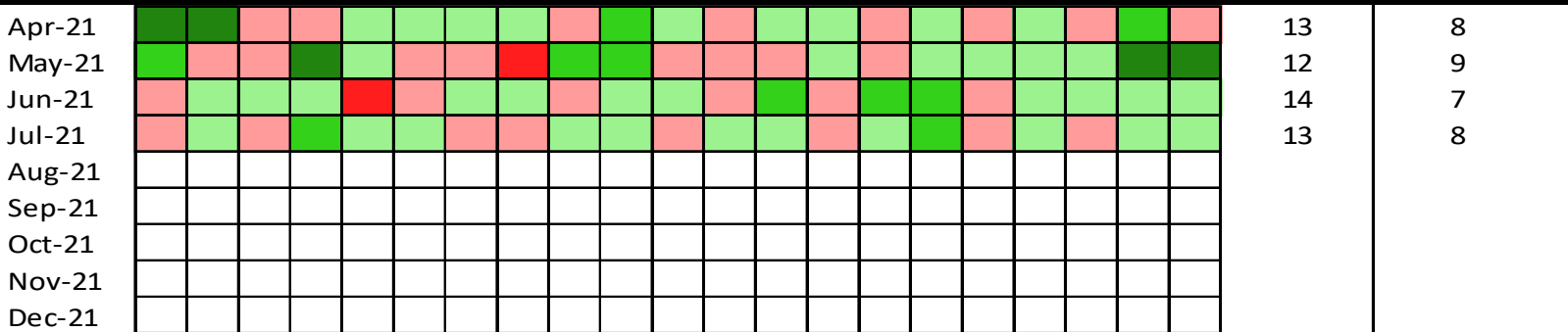
Source: TRUSIF; CAPIQ

Compounded MoM Returns: Portfolio vs. Target

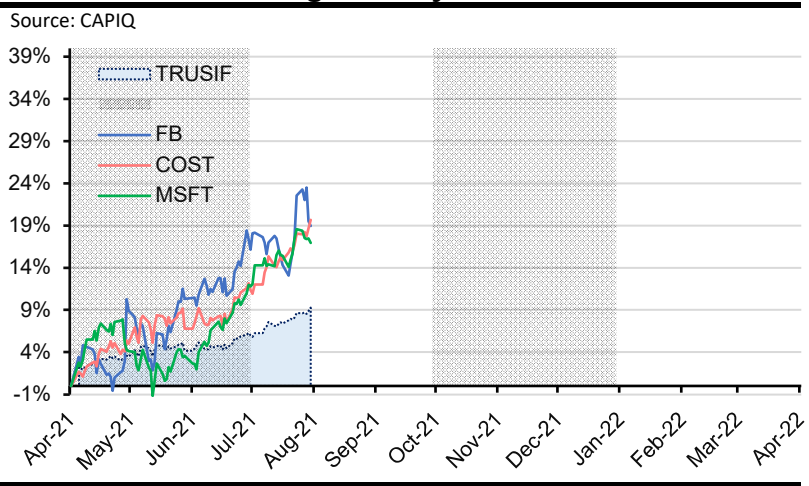


Source: TRUSIF; CAPIQ

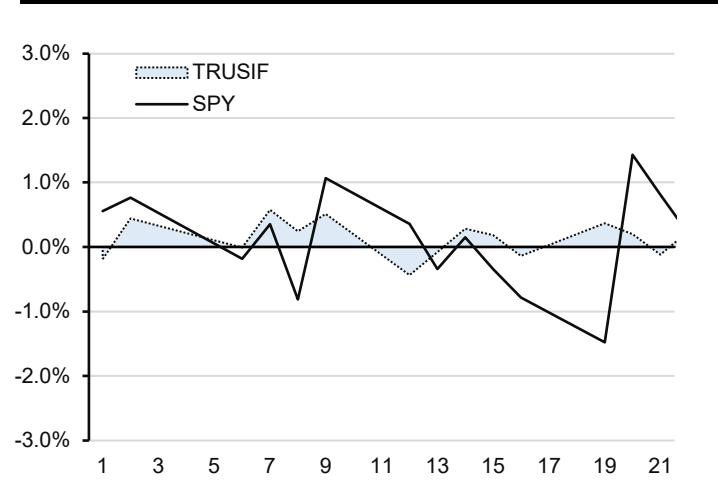
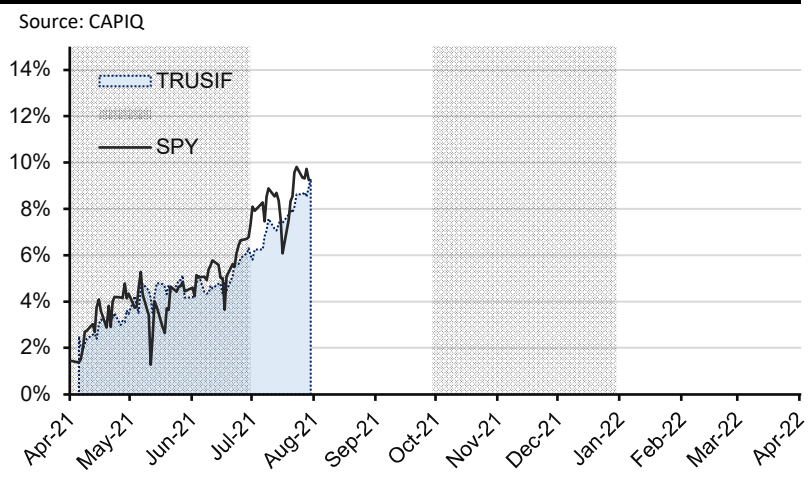
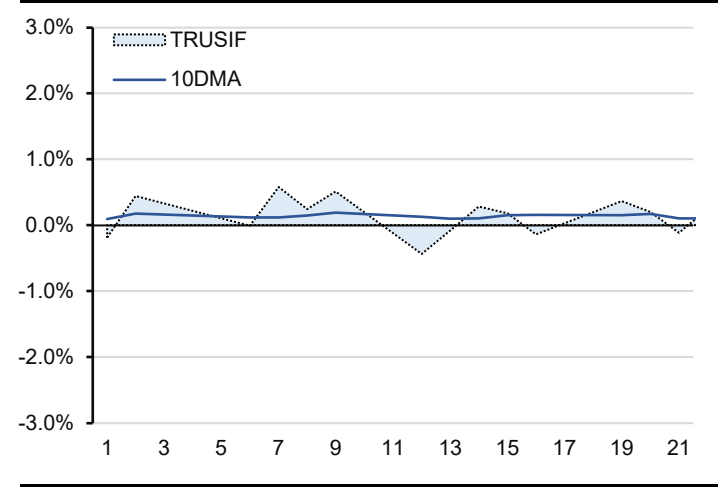
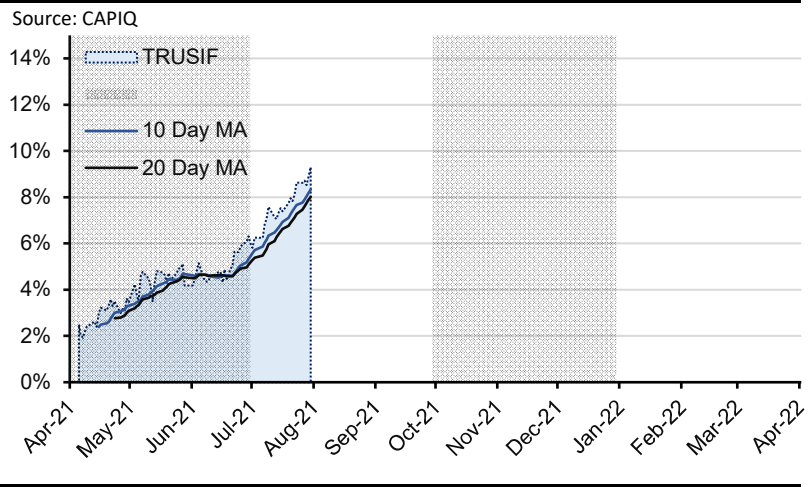
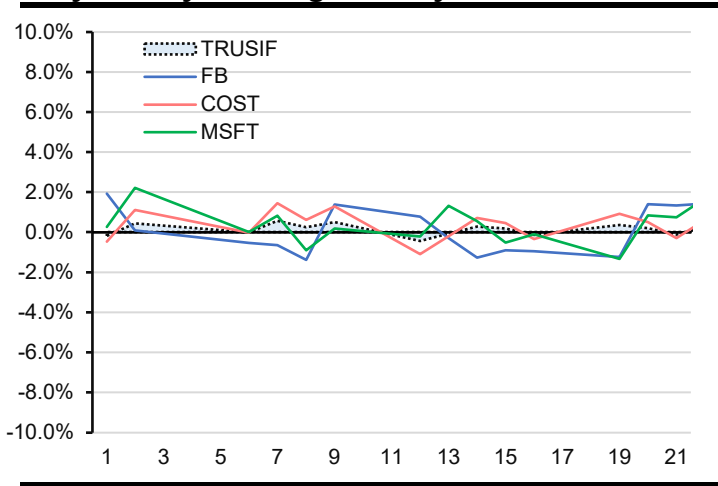
TRUSIF's Daily Portfolio Returns Heat Map



Cummulative Trading Activity



July's Daily Trading Activity



Make sure to update the date & year

Make sure to update commentary
Sources for ideas:
<https://www.rothschildandco.com/en/news>
<https://www.associatedbank.com/thoughtl>
Lisa Hill (from Raymond James) posts on

RAILROADS

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Sean Jack, (Associate) | 604.659.8204 | sean.jack@raymondjames.ca

JL
IN

Weekly Dashboard

RJL CANADIAN RAILROAD TRAFFIC MONITOR

WEEK 23 TRAFFIC RECAP (Y/Y % Δ)

CN Rail	Wk	QTD	YTD	CP Rail	Wk	QTD	YTD
RTMs	▲ 11.0%	▲ 15.2%	▲ 14.9%	RTMs	▲ 10.1%	▲ 10.5%	▲ 4.5%
Carloads	▲ 11.4%	▲ 15.0%	▲ 11.1%	Carloads	▲ 14.8%	▲ 15.1%	▲ 6.5%

CN SUMMARY:

- ▶ RTMs 11.0% y/y in Week 23 (QTD: 15.2%).
- ▶ RTMs saw gains in potash, sand and international intermodal were partially offset by a decline in Canadian grain.
- ▶ See pg. 2 for details.

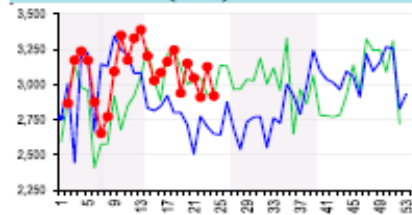
CP SUMMARY:

- ▶ RTMs 10.1% y/y in Week 23 (QTD: 10.5%).
- ▶ RTMs saw gains in Coal, Automotive, Metals & Minerals, Intermodal and Energy & Chem and partially offset by lower Grain.
- ▶ See pg. 2 for details.

CN: WEEKLY RTMs (MLNS)



CP: WEEKLY RTMs (MLNS)



Source: Canadian National Railway, Canadian Pacific Railway, Raymond James Ltd.

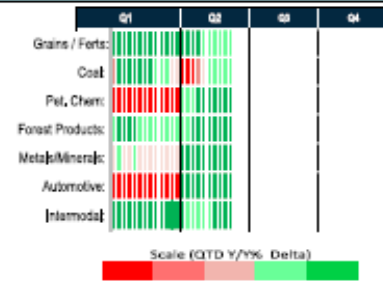
CN RTMs QTD Y/Y % Δ



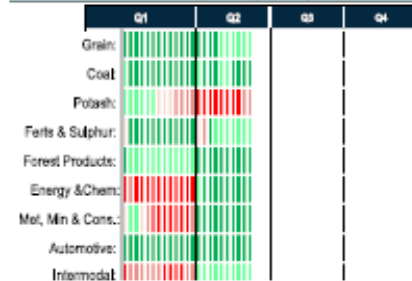
CP RTMs QTD Y/Y % Δ



RTMs: QTD HEATMAP (QTD Y/Y % Δ)

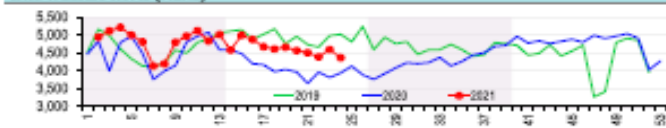


RTMs: QTD HEATMAP (QTD Y/Y % Δ)

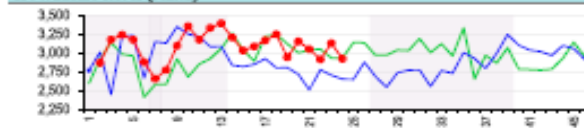


Source: Canadian National Railway, Canadian Pacific Railway Limited, Raymond James Ltd.

CN: WEEKLY RTMs (MLNS)



CP: WEEKLY RTMs (MLNS)



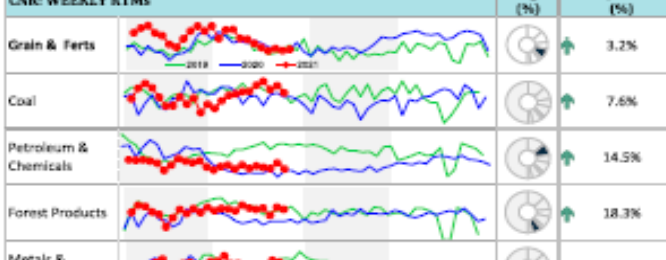
CN: 2Q21 HIGHLIGHTS BY SEGMENT

Segment	QTD Δ	Key Drivers
▶ Grain & Ferts	3.2%	Segment now seeing volumes subsided to more normal levels; CDN grain still lower.
▶ Coal	7.6%	Segment remains strong but sees lagging continue from CDN met coal vols.
▶ Pet/Chem	14.5%	Segment continues strong QTD; pet crude and chemicals now distinctly positive.
▶ Forest Prod.	14.3%	Segment still showing strong tailwinds on high housing and DIY demand.
▶ Met./Min.	17.1%	Segment volumes dip w/w but continue to hold strength; high sand vols continue to be seen.
▶ Motor Vehicles	15.1%	Segment QTD is now locked in positivity; despite this stiffer comps are now ahead.
▶ Intermodal	14.2%	Volumes remain positive higher on strong international volumes/shipping efforts.

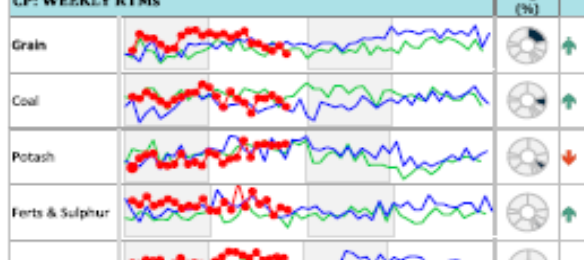
CP: 2Q21 HIGHLIGHTS BY SEGMENT

Segment	QTD Δ	Key Drivers
▶ Grain	1.1%	Volumes now trending along with seasonal norms despite chagring strength.
▶ Coal	11.2%	Segment lower w/w, but overall continues to show solid positivity (easy comp).
▶ Potash	4.7%	Segment low QTD but solid sequential trend now holding; Canpotex order book.
▶ Ferts & Sulph.	4.7%	Vols. now starting to deflate down as summer I&M comes into effect; large plan.
▶ Forest Prod.	18.3%	Segment still showing strong tailwinds on high housing and DIY demand.
▶ Energy/Chem.	25.1%	Segment lower w/w but solid uptrend still seen over past weeks; CBR overall.
▶ Met./Min.	32.4%	Segment volumes now chagring as sand volumes return due to increased OS.
▶ Auto.	30.2%	Segment crushing easy comps with help from new customers; sequential tree.
▶ Intermodal	17.7%	Segment remains strong with demand still high across western ports/supply.

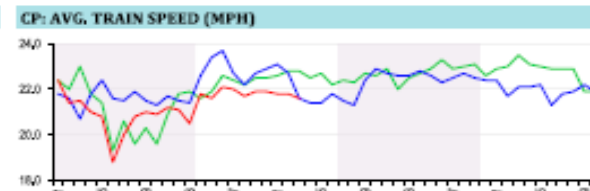
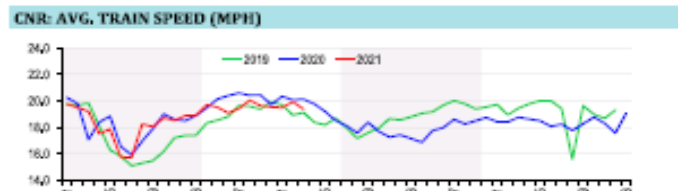
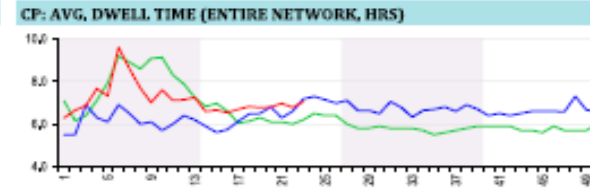
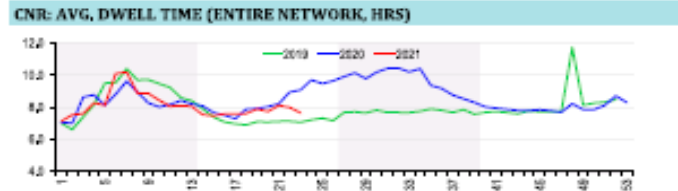
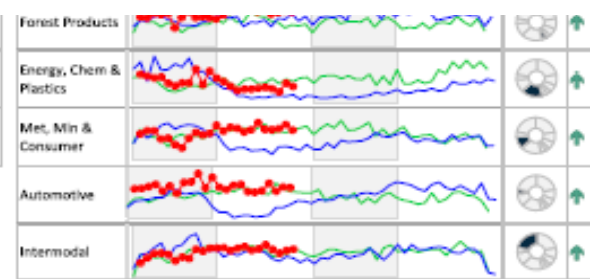
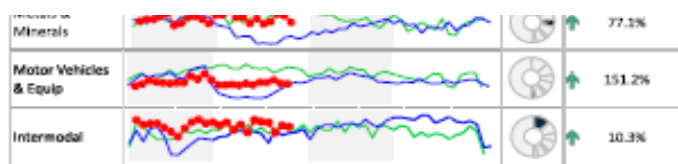
CN: WEEKLY RTMs



CP: WEEKLY RTMs



Source: TRUSIF; CAPIQ



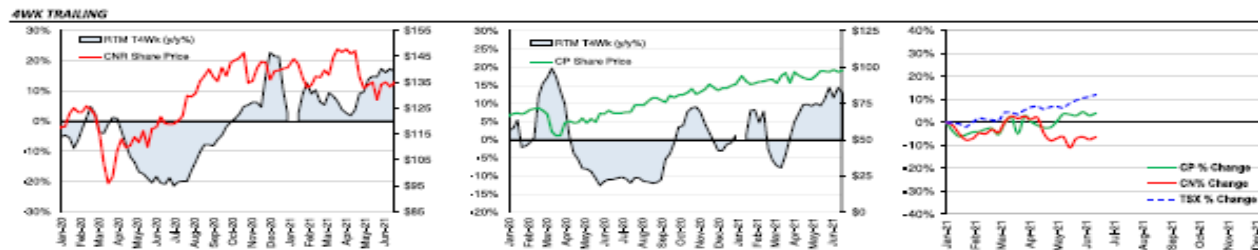
Effective January 1, 2018, CN has introduced new definitions for Gate-on-Line, Train Speed and Terminal Dwell. (2017 & 2018 Metrics have been restated)

Source: Canadian National Railway, Canadian Pacific Railway Limited, Raymond James Ltd.

CANADA RESEARCH

RAILR

CNR & CP YTD Share Price Performance vs. RTMs & TSX Composite





Source: Capital IQ, Canadian National Railway, Canadian Pacific Railway Limited, Raymond James Ltd.

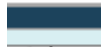
North American Class 1 Railroad Comparable Trading Multiples

	Ticker	Fx	Current Price (\$)	Div Yield (%)	Market Cap (\$mln)	Shares O/S (mrg, mha)	P/E			
							2019A	2020A	2021E	2022E
Canadian National Railway	TSX:CNR	C\$	\$134.77	1.8%	\$95,412	708	28.8	30.6	22.7	2
Canadian Pacific Railway	TSX:CP	C\$	\$97.90	0.8%	\$65,260	667	34.7	33.3	23.1	2
Union Pacific	NYSE:UNP	US\$	\$222.62	1.9%	\$147,887	664	32.7	35.2	23.2	2
CSX Corporation	NASDAQGS:CSX	US\$	\$97.29	1.2%	\$73,687	757	28.6	32.5	22.2	1
Norfolk Southern Railway	NYSE:NSC	US\$	\$271.52	1.5%	\$67,945	250	33.0	38.7	23.5	2
Kansas City Southern	NYSE:KSU	US\$	\$292.36	0.7%	\$26,585	91	49.1	51.6	32.5	2
Average							34.5	37.0	24.6	2
Canadian Class 1 Average							31.7	31.9	22.9	2
US Class 1 Average							35.8	39.5	25.4	2

* All valuation metrics based on consensus estimates

Source: Capital IQ, Raymond James Ltd.

Period:	May	Δ	April	Inception	Sparkline
# negative days	10	25%	8		
# positive days	10	-17%	12	-4.50%	
Beta:	0.39	-0.29	0.7	1.2	
Stand. Dev.:	0.45%	-15%	0.53%		

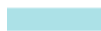


previously,
s coming)
ok 1.1 until fall
rt still expected.

still low.
IG drilling.
st holding.
free humming.

QTD Δ (%)
1.1%
11.0%
-6.7%
4.7%

18.9%
28.1%
52.4%
390.8%
8.0%



OADS



OE
10,1
11,4
10,5
19,5
10,6
17,7
11,6
10,7
12,1